



Interested in getting your foot in the door at an established SaaS Company?

ConfiTrek is an established privately held SaaS company based in Minnesota that serves the Law Enforcement market. We are seeking a remote Part Time Pre-Sales Associate for 10-15 hours per week to act as an Appointment Setter and Data Gatherer. This work from home position is perfect for someone interested in Sales, Software/Technology or Law Enforcement. We are looking to hire for this position in October as we are well positioned in multiple states to continue growing the company to the next level. While our Sales Team is busy making sales calls, completing online Demos and closing sales, we need your help as a Pre-Sales Associate to clear the path for them by making certain that the prospect data is accurate in our CRM (HubSpot), as well as make pre-sales calls to set demos for the sales team to execute upon.

This position will be 90% Appointment Setting and 10% Data Collection and is for someone who is very comfortable making cold calls to Police Departments and Sheriff's Offices. It's critical that you are comfortable making hundreds of phone calls per month. This position is 1099/Contract with a pay rate of between \$20/\$25 an hour and has flexible part-time work hours based between 8am-4pm. This has the potential to transition into a full-time sales position based on interest and performance.

If you have any questions or would like to submit a resume, please contact us at sales@confitrek.com or call 612-979-5180.